



# Capability Statement

Phone: 412-407-2499 | Email: info@DavisConsultSolutions.com | DavisConsultSolutions.com

**Established:** 2011 | **State:** Pennsylvania  
**Location:** Western PA | **CAGE Code:** 7RS95

## CERTIFICATIONS

- PA Unified Certification Program Disadvantaged Business (MBE/WBE)
- WOSB/EDWOSB
- PA Dept. of General Services
  - Small Business
  - Small Diverse Business

## NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

- **541611** - Administrative Management and General Management Consulting Services
- **541612** - Human Resources Consulting Services
- **541613** - Marketing Consulting Services
- **561311** - Employment Placement and Services
- **561920** - Convention and Trade Show Organizers
- **611430** - Management Development Training

## FEDERAL SUPPLY CODES

- **R 408** - Professional, Administrative and Management Support Services
- **U 006, 008, 009** - Education and Training Services



Danielle Davis, Ph.D.  
Chief Executive Officer

**We are experts at creating business and workforce solutions for building social capital, recruiting talent and engaging communities.**

## WHO WE ARE

DCS is an award-winning management and community economic development (CED) firm committed to your success. Our team has 60 years of combined experience in community engagement, capacity building, human resources, talent acquisition, training, procurement, and compliance.

Our CEO, Dr. Danielle Davis specializes in next generation practices, strategic leadership, government and diversity initiatives. She has overseen over \$800 million in Housing and Urban Development (HUD) procurement, services, and construction compliance processes for DBE participation. Dr. Davis also helped leverage social capital for a \$62 million housing and revitalization project increasing the capacity of the service network by 20%.

## CORE COMPETENCIES

- **Engaging Talent for Opportunities**
- **Empowering Teams and Leaders**
- **Educating & Strengthening Communities**

## DIFFERENTIATORS

- **We recruit social capital** for employment, Diverse Business Enterprises (DBEs) utilization and Section 3 concerns to help our clients achieve diversity, equity and inclusion goals.
- **We manage a multi-generational employment program** of 400 job seekers per year that allows our clients access to a pool of qualified and skilled workers that saves them time and money.
- **We plan, develop, and oversee programs, procedures & policies** that empowers leaders to increase productivity, have a multicultural workplace, and monitor contract compliance.
- **We design and implement strategies** that empowers teams to leverage their skills, strengths, resources and funding to avoid risks, increase outcomes, and improve competitive advantage.
- **We provide outreach, education, and technical assistance** for skill building, economic impact, housing and urban development to improve community relations, enhance company infrastructure and encourage supplier diversity.

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## WAYS OUR TEAM ENGAGES CLIENTS

**Community Economic Development (CED)** - DCS provides the skills, relationships, and resources to aid in community problem-solving, business growth, urban planning, diversity and economic inclusion through:

- Consulting & Technical Assistance
- Program Management
- Recruitment & Outreach
- Building Community Capital
- Events and Training
- Business & Workforce Development

**Human Resources Development (HRD)** - DCS helps increase productivity, strengthen leadership skills, manage talent, influence multiculturalism, and improve employee relations through:

- Employee Placement
- Human Resource Services
- Talent Management
- Professional/Executive Coaching
- Organizational Leadership
- Employee Programs & Training
- Career Development

**Organizational Development (OD)** - DCS provides skills, strategies, and processes to improve organizational effectiveness, build capacity, navigate change, and create a positive social impact through:

- Consulting & Strategic Planning
- Leadership Training
- Change Management Services
- Workplace Culture Initiatives
- DE&I Policies and Programs
- Quality Management
- Corporate Social Responsibility

## SOME OF OUR CLIENTS

Housing Authority City of Pittsburgh (HACP)  
Urban Redevelopment Authority (URA)  
University of Pittsburgh Medical Center (UPMC)  
Hazelwood Initiative (HI)  
Volunteers of America of Pennsylvania (VOAPA)  
Allegheny County Sanitary Authority (ALCOSAN)  
Allegheny County Airport Authority (ACAA)  
Mannsman Foundation

## PAST PERFORMANCE

**Urban Redevelopment Authority (URA)** - Multi-year CED contract, business loan technical assistance providers for small businesses.

“Davis Consulting Solutions is an innovative firm highly skilled in addressing the core workforce, business, and management needs within the community, economic development and local industry sectors. The DCS team is responsive and can adapt to the needs of any client with ease and effectiveness. This versatility gives them a competitive edge in providing dynamic services focused on solutions as we all seek to adapt to the new normal.”

*Diamonte Walker, MBA*

*Former URA Deputy Executive Director*

**University of Pittsburgh Medical Center (UPMC)** - Multi-year HRD contract, recruitment outsourcing for employee placement to diversify their staff.

“Anyone looking for a job and seriously looking, I would absolutely suggest reaching out to you and your Community2Work Program associates. Programs like yours are what folks who may have had an issue or not completed college need for the right step towards succeeding.”

*M.J., UPMC Health Care Concierge*

“I was offered a full time position with UPMC with a very nice starting pay!!! This year started off rough for me and my family and Davis Consulting Solutions has truly been the sunshine in my storm and I am beyond grateful for them!”

*M.R., UPMC Pharmacy Services Rep*

**Volunteers of America of Pennsylvania (VOAPA)** - OD contract, strategic planning consulting & training for programs & community engagement.

“She (Danielle) has cultivated meaningful professional relationships with a diverse group of stakeholders in the region...(and) has an understanding of the needs of the various communities...organizations and businesses...and the opportunities that exist for the clients she works with.”

*Kimberly A. Follett*

*Former Regional VP, VOAPA Program Operations*



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